
DR FLORIAN UNGER

Junior Professor of International Trade

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MY PROFILE

Research

- Theoretical and empirical research on international and regional economics
- Effects of credit frictions, innovations and corporate taxation on exports
- Impact of financial development and tax policy on concentration in international trade
- Publications in A- and Top-Field-Journals (e.g., Journal of International Economics)

Teaching

- International Economics and European Integration at (under)graduate level
- Macroeconomics and International Trade for interdisciplinary study programs
- Organization of an introductory lecture series “Economics in Action”
- Supervision of Bachelor’s and Master’s Theses

CURRICULUM VITAE

ACADEMIC POSITIONS

06/2019 – present	Junior Professor for International Trade, University of Göttingen
06/2022 – 07/2022	Parental Leave
01/2019 – present	CESifo Research Network Affiliate
05/2016 – 05/2019	Assistant Professor, Chair of International Trade and Trade Policy Prof. Dr. Carsten Eckel, LMU Munich

EDUCATION

10/2012 – 04/2016	Ph.D. in Economics (Dr. oec. publ.), LMU Munich Grade: <i>summa cum laude</i> , Thesis title: Essays on Credit Frictions and Firm Heterogeneity in International Trade Committee: Carsten Eckel, Gabriel Felbermayr, Monika Schnitzer
10/2010 – 06/2012	Master of Science (M.Sc.) in Economics, LMU Munich
08/2009 – 01/2010	Visiting student, University of Copenhagen
04/2007 – 04/2010	Bachelor of Arts (B.A.) in Economics, LMU Munich
09/2003 – 06/2006	Abitur, Überlingen

RESEARCH

Publications	<p><u>Modeling Inter-Regional Patient Mobility: Theory and Evidence from Spatially Explicit Data</u> (with Michael Irlacher, Dieter Pennerstorfer and Anna-Theresa Renner), International Economic Review, April 2023, DOI: 10.1111/iere.12635.</p> <p><u>Quality and Gravity in International Trade</u> (with Lisandra Flach), Journal of International Economics 137, 2022, 103578.</p> <p><u>Corporate Taxes and Multi-Product Exporters: Theory and Evidence From Trade Dynamics</u> (with Lisandra Flach and Michael Irlacher) Journal of International Economics 132, 2021, 103515.</p> <p><u>Credit Frictions, Selection into External Finance and Gains from Trade</u>, Canadian Journal of Economics 54(3), 2021: 1206-1251.</p> <p><u>Effective Tax Rates, Endogenous Mark-ups and Heterogeneous Firms</u>, (with Michael Irlacher), Economics Letters 173, 2018: 51-54.</p> <p><u>Capital Market Imperfections and Trade Liberalization in General Equilibrium</u> (with Michael Irlacher), Journal of Economic Behavior & Organization 145, 2018: 402-423.</p>
Working Papers	<p><u>Credit Constraints, Endogenous Innovations, and Price Setting in International Trade</u> (with Carsten Eckel), Working Paper, April 2022, accepted for publication at International Economic Review.</p>

	<u>Financial Development and Export Concentration</u> , CESifo Working Paper No. 10305, CESifo Munich, March 2023.
Work in Progress	Relationship Banking versus Transaction Banking in Multinational Firms (with Karin Mayer-Dorn, Michael Irlacher, and Ester Segalla) Banking Crises and Export Dynamics (with Susanne Wischnath) Capital Intensity and the Impact of Corporate Tax Reforms (with Michael Irlacher and Peter Öhlinger) North-South Trade: The Impact of Robotization (with Andreas Baur, Lisandra Flach and Isabella Gourevich) The Impact of Corporate Taxation along the Global Value Chain (with Hayato Kato)
Reviewing activity	Applied Economics Letters, Economics Bulletin, Economic Inquiry, Economic Modelling, European Economic Review, International Economics, International Journal of Economic Theory, Journal of Economic Behavior & Organization, Public Finance Analysis, Review of International Economics, Review of World Economics, The Scandinavian Journal of Economics Spring Meeting of Young Economists 2021, 2022 3 rd Conference on Globalization and Development 2021 (Göttingen) Swiss National Science Foundation Annual Conference Verein für Socialpolitik 2023

OTHER SCIENTIFIC ACTIVITIES

10/2017 – 05/2019	Representative of Junior Faculty, Department of Economics, LMU Munich
Workshop Organizer	Shaping Globalization, International Workshop for Early Career Economists, 2021 and 2022 (Co-Organizer) Workshop International Economics, Göttingen, 2018 Junior Faculty Retreat, LMU Munich, 2018
Third-party funds	UniCredit Foundation Modigliani Research Grant, 2021-2022, (20,000 €) Connex - Economic Sciences Network Promotion, 2021-2022, Dr. Hans Riegel Stiftung (with Miriam Kohl and Philipp M. Richter, 4,000 €)

AWARDS, HONORS, AND MEMBERSHIPS

04/2017 – 05/2019	Member of Collaborative Research Center Transregio 190 “Rationality and Competition”, 2016, LMU, financed by German Science Foundation
12/2015	Best Paper Prize for Young Economists Warsaw International Economic Meeting 2015 Paper: The Role of Financial Intermediation in International Trade
11/2012	Alumni Award, Second Best Master’s Degree Economics, Summer 2012
10/2010	Alumni Award, Best Bachelor’s Degree Economics, Summer 2010

10/2012 – 12/2015 Member of Collaborative Research Center Transregio 15 “Governance and the Efficiency of Economic Systems”, financed by German Science Foundation

CONFERENCES AND WORKSHOP PRESENTATIONS

2023 Midwest International Trade Meetings University of Tennessee
Workshop International Economics, Göttingen
FIW-Research Conference International Economics, Vienna

2022 Annual Conference European Trade Study Group, Groningen
Workshop International Economics, Göttingen

2021 Economics Research Seminar, JKU Linz

2020 Workshop International Economics, Göttingen

2019 FIW-Research Conference International Economics, Vienna
Research Seminar in Economics, Passau
Institutions, Trade and Economic Development Workshop, Nottingham
Annual Congress of the European Economic Association, Manchester
Workshop International Economics, Göttingen

2018 Junior Faculty Retreat, LMU Munich, Ammersee
CRC Rationality and Competition Retreat, Ohlstadt
Annual Conference European Trade Study Group, Warsaw
European Research Workshop in International Trade (ERWIT), St. Gallen
Workshop International Economics, Göttingen

2017 Junior Faculty Retreat, LMU Munich, Holzhausen
CRC Rationality and Competition Retreat, Tutzing
Annual Conference Verein fuer Socialpolitik, Vienna
International Workshop, Center for Advanced Studies, LMU Munich
Workshop International Economics, Göttingen
Economic Geography & International Trade Research Meeting, Munich

2016 Annual Conference European Trade Study Group, Helsinki
Annual Conference Verein fuer Socialpolitik, Augsburg
International Economic Meeting, Warsaw
Annual GEP Postgraduate Conference, Nottingham
Workshop International Economics, Göttingen
Economic Geography & International Trade Research Meeting, Frankfurt

2015 Midwest International Trade Meetings, Pennsylvania State University
Annual Conference European Trade Study Group, Paris
BGPE Research Workshop, Passau
International Economic Meeting, Warsaw
Workshop International Economics, Göttingen

2014 FIW-Research Conference International Economics, Vienna
MGSE Colloquium, LMU Munich
Annual Conference European Trade Study Group, Munich
Workshop in Trade and Macroeconomics, Mainz

Conference of the SFB/TR15, Mannheim
Workshop International Economics, Göttingen

2013 SFB/TR15 Young Researchers Workshop, Munich

TEACHING

Lectures	Economics in Action (Lecture series, Bachelor, Organizer, 2021-2023) International Economics (Bachelor, 2016) The Economics of European Integration (Master, 2019, 2020, 2021, 2022) International Trade (Master, 2020) Firms and Workers in International Markets (2020, Bachelor)
Master Tutorials	Managerial Economics 2 (2013, 2014, 2015, 2016) Frontiers in International Trade (2012, 2013) The Economics of European Integration (2019, 2020, 2021, 2022)
Master Seminars	Innovation and Product Quality in International Trade (2017)
Bachelor Seminars	Model European Union (2021, 2023) Credit Frictions, Financial Crises and International Trade (2018) Internationalization Strategies of Firms (2018) Heterogeneous Firms in International Trade (2017) Innovation and Product Quality in International Trade (2016) Export and Productivity (2012, 2015, 2017) New Trade Theory (2014)
Bachelor Tutorials	International Economics (2016, 2017, 2018, 2019) Firms and Workers in International Markets (2020)

WORK EXPERIENCE

08/2008 – 08/2012	Freelance Journalist, Münchner Merkur
07/2010 – 08/2010	Internship, UniCredit Bank AG, München, Economic Research
05/2010 – 06/2010	Internship, ifo Institute for Economics Research, Munich
08/2007 – 10/2007	Internship, MTU Friedrichshafen, Corporate Communications
09/2002 – 03/2007	Freelance Journalist, Südkurier, Überlingen

LANGUAGE AND IT SKILLS

Languages	English: business fluent French: basic knowledge
IT skills	LaTeX, MATLAB and Dynare Stata and EViews

Updated May 2023