
DR FLORIAN UNGER

Junior Professor for International Trade

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MY PROFILE

Research

- Theoretical and empirical research on international and regional economics
- Effects of credit frictions, innovations and corporate taxation on exports
- Impact of financial development and tax policy on concentration in international trade
- Publications in A- and Top-Field-Journals (e.g., Journal of International Economics)

Teaching

- International Economics and European Integration at (under)graduate level
- Macroeconomics and International Trade for interdisciplinary study programs
- Organization of an introductory lecture series “Economics in Action”
- Supervision of Bachelor’s and Master’s Theses

CURRICULUM VITAE

ACADEMIC POSITIONS

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| 06/2019 – present | Junior Professor for International Trade, University of Göttingen |
| 01/2019 – present | CESifo Research Network Affiliate |
| 05/2016 – 05/2019 | Assistant Professor, Chair of International Trade and Trade Policy Prof. Dr. Carsten Eckel, LMU Munich |

EDUCATION

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| 10/2012 – 04/2016 | Ph.D. in Economics (Dr. oec. publ.), LMU Munich Grade: <i>summa cum laude</i> , Thesis title: Essays on Credit Frictions and Firm Heterogeneity in International Trade Committee: Carsten Eckel, Gabriel Felbermayr, Monika Schnitzer |
| 10/2010 – 06/2012 | Master of Science (M.Sc.) in Economics, LMU Munich |
| 08/2009 – 01/2010 | Visiting student, University of Copenhagen |
| 04/2007 – 04/2010 | Bachelor of Arts (B.A.) in Economics, LMU Munich |
| 09/2003 – 06/2006 | Abitur, Überlingen |

RESEARCH

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| Publications | Quality and gravity in international trade, (with Lisandra Flach), <i>Journal of International Economics</i> 137, 2022, 103578. Corporate taxes and multi-product exporters: theory and evidence from trade dynamics (with Lisandra Flach and Michael Irlacher), <i>Journal of International Economics</i> 132, 2021, 103515. Credit frictions, selection into external finance and gains from trade, <i>Canadian Journal of Economics</i> 54(3), 2021: 1206-1251. Effective tax rates, endogenous mark-ups and heterogeneous firms, (with Michael Irlacher), <i>Economics Letters</i> 173, 2018: 51-54. Capital market imperfections and trade liberalization in general equilibrium, (with Michael Irlacher), <i>Journal of Economic Behavior & Organization</i> 145, 2018: 402-423. |
| Working Papers | Credit constraints, endogenous innovations, and price setting in international Trade, (with Carsten Eckel), Working Paper, April 2022, <i>conditionally accepted for publication International Economic Review</i> . Modeling inter-regional patient mobility: theory and evidence from spatially explicit data (with Michael Irlacher, Dieter Pennerstorfer, and Anna-Theresa Renner), Working Paper, May 2021, <i>2nd revise and resubmit International Economic Review</i> . Financial development and export concentration, Working Paper, University of Göttingen, July 2022. |

Reviewing activity Economics Bulletin, Economic Inquiry, Economic Modelling, European Economic Review, International Economics, Journal of Economic Behavior & Organization, Review of International Economics, Review of World Economics, The Scandinavian Journal of Economics
 Spring Meeting of Young Economists 2021, 2022
 3rd Conference on Globalization and Development 2021 (Göttingen)
 Swiss National Science Foundation

OTHER SCIENTIFIC ACTIVITIES

10/2017 – 05/2019 Representative of Junior Faculty, Department of Economics, LMU Munich
 Program Coordinator Shaping Globalization, International Workshop for Early Career Economists, 2021 and 2022 (Co-Organizer)
 Workshop International Economics, Göttingen, 2018
 Junior Faculty Retreat, LMU Munich, 2018
 Third-party funds UniCredit Foundation Modigliani Research Grant, 2021-2022, (20,000 €)
 Connex - Economic Sciences Network Promotion, 2021-2022, Dr. Hans Riegel Stiftung (with Miriam Kohl and Philipp M. Richter, 4,000 €)

AWARDS, HONORS, AND MEMBERSHIPS

04/2017 – 05/2019 Member of Collaborative Research Center Transregio 190 “Rationality and Competition”, 2016, LMU, financed by German Science Foundation
 12/2015 Best Paper Prize for Young Economists
 Warsaw International Economic Meeting 2015
 Paper: The Role of Financial Intermediation in International Trade
 11/2012 Alumni Award, Second Best Master Degree Economics, Summer 2012
 10/2010 Alumni Award, Best Bachelor Degree Economics, Summer 2010
 10/2012 – 12/2015 Member of Collaborative Research Center Transregio 15 “Governance and the Efficiency of Economic Systems”, financed by German Science Foundation
 10/2010 – 09/2012 Member ECONnect program, LMU Munich, Department of Economics

CONFERENCES AND WORKSHOP PRESENTATIONS

2022 Annual Conference Verein fuer Socialpolitik, Basel (scheduled)
 Annual Conference European Trade Study Group, Groningen (scheduled)
 Workshop International Economics, Göttingen
 2021 Economics Research Seminar, JKU Linz
 2020 Workshop International Economics, Göttingen
 2019 FIW-Research Conference International Economics, Vienna
 Research Seminar in Economics, Passau
 Institutions, Trade and Economic Development Workshop, Nottingham
 Annual Congress of the European Economic Association, Manchester
 Workshop International Economics, Göttingen

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| 2018 | Junior Faculty Retreat, LMU Munich, Ammersee CRC Rationality and Competition Retreat, Ohlstadt Annual Conference European Trade Study Group, Warsaw European Research Workshop in International Trade (ERWIT), St. Gallen Workshop International Economics, Göttingen |
| 2017 | Junior Faculty Retreat, LMU Munich, Holzhausen CRC Rationality and Competition Retreat, Tutzing Annual Conference Verein fuer Socialpolitik, Vienna International Workshop, Center for Advanced Studies, LMU Munich Workshop International Economics, Göttingen Economic Geography & International Trade Research Meeting, Munich |
| 2016 | Annual Conference European Trade Study Group, Helsinki Annual Conference Verein fuer Socialpolitik, Augsburg International Economic Meeting, Warsaw Annual GEP Postgraduate Conference, Nottingham Workshop International Economics, Göttingen Economic Geography & International Trade Research Meeting, Frankfurt |
| 2015 | Midwest International Trade Meetings, Pennsylvania State University Annual Conference European Trade Study Group, Paris BGPE Research Workshop, Passau International Economic Meeting, Warsaw Workshop International Economics, Göttingen |
| 2014 | FIW-Research Conference International Economics, Vienna MGSE Colloquium, LMU Munich Annual Conference European Trade Study Group, Munich Workshop in Trade and Macroeconomics, Mainz Conference of the SFB/TR15, Mannheim Workshop International Economics, Göttingen |
| 2013 | SFB/TR15 Young Researchers Workshop, Munich |

TEACHING

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| Lectures | Economics in Action (Lecture series, Bachelor, Organizer, 2021, 2022) International Economics (Bachelor, 2016) The Economics of European Integration (Master, 2019, 2020, 2021) International Trade (Master, 2020) Firms and Workers in International Markets (2020, Bachelor) |
| Master Tutorials | Managerial Economics 2 (2013, 2014, 2015, 2016) Frontiers in International Trade (2012, 2013) The Economics of European Integration (2019, 2020, 2021) |
| Master Seminars | Innovation and Product Quality in International Trade (2017) |
| Bachelor Seminars | Model European Union (2021) Credit Frictions, Financial Crises and International Trade (2018) Internationalization Strategies of Firms (2018) |

Heterogeneous Firms in International Trade (2017)
Innovation and Product Quality in International Trade (2016)
Export and Productivity (2012, 2015, 2017)
New Trade Theory (2014)

Bachelor Tutorials International Economics (2016, 2017, 2018, 2019)
 Firms and Workers in International Markets (2020)

WORK EXPERIENCE

08/2008 – 08/2012 Freelance Journalist, Münchner Merkur
07/2010 – 08/2010 Internship, UniCredit Bank AG, München, Economic Research
05/2010 – 06/2010 Internship, ifo Institute for Economics Research, Munich
08/2007 – 10/2007 Internship, MTU Friedrichshafen, Corporate Communications
09/2002 – 03/2007 Freelance Journalist, Südkurier, Überlingen

LANGUAGE AND IT SKILLS

Languages English: business fluent
 French: basic knowledge
IT skills LaTeX, MATLAB and Dynare
 Stata and EViews

Updated August 2022