
DR FLORIAN UNGER

Junior Professor for International Trade

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MY PROFILE

Research

- International trade and financial frictions
- Product quality and gravity models
- Corporate taxation and export behaviour

Teaching

- International Economics at undergraduate level
- International Trade at graduate level
- Supervision of Bachelor's and Master's Theses

CURRICULUM VITAE

ACADEMIC POSITIONS

06/2019 – present	Junior Professor for International Trade, University of Göttingen
01/2019 – present	CESifo Research Network Affiliate
05/2016 – 05/2019	Assistant Professor, Chair of International Trade and Trade Policy Prof. Dr. Carsten Eckel, LMU Munich

EDUCATION

10/2012 – 04/2016	Ph.D. in Economics (Dr. oec. publ.), LMU Munich Grade: <i>summa cum laude</i> , Thesis title: Essays on Credit Frictions and Firm Heterogeneity in International Trade Committee: Carsten Eckel, Gabriel Felbermayr, Monika Schnitzer
10/2010 – 06/2012	Master of Science (M.Sc.) in Economics, LMU Munich
08/2009 – 01/2010	Visiting student, University of Copenhagen
04/2007 – 04/2010	Bachelor of Arts (B.A.) in Economics, LMU Munich
09/2003 – 06/2006	Abitur, Überlingen

RESEARCH

Publications	<p>Corporate taxes and multi-product exporters: theory and evidence from trade dynamics (with Lisandra Flach and Michael Irlacher), <i>cege Discussion Paper No. 380</i>, University of Göttingen, 10/2019, <i>accepted for publication in Journal of International Economics</i>.</p> <p>Quality and gravity in international trade, (with Lisandra Flach), <i>CEPR Discussion Papers No. DP12602</i>, 01/2018, <i>conditionally accepted for publication in Journal of International Economics</i>.</p> <p>Credit frictions, selection into external finance and gains from trade, <i>forthcoming in: Canadian Journal of Economics</i> 54(3), 2021.</p> <p>Effective tax rates, endogenous mark-ups and heterogeneous firms, (with Michael Irlacher), <i>Economics Letters</i> 173, 2018: 51-54.</p> <p>Capital market imperfections and trade liberalization in general equilibrium, (with Michael Irlacher), <i>Journal of Economic Behavior & Organization</i> 145, 2018: 402-423.</p>
Working Papers	<p>Credit Constraints, Endogenous Innovations, and Price Setting in International Trade, (with Carsten Eckel), <i>CEPR Discussion Papers No. DP11727</i>, 12/2016, <i>revise and resubmit International Economic Review</i>.</p> <p>Modeling inter-regional patient mobility: does distance go far enough? (with Michael Irlacher, Dieter Pennerstorfer, and Anna-Theresa Renner), <i>Cege Discussion Paper No. 418</i>, University of Göttingen, 04/2021.</p>

Reviewing Economics Bulletin, Economic Inquiry, Economic Modelling, European Economic Review, International Economics, Journal of Economic Behavior & Organization, Review of World Economics, The Scandinavian Journal of Economics; Spring Meeting of Young Economists 2021, 3rd Conference on Globalization and Development 2021 (Göttingen)

OTHER SCIENTIFIC ACTIVITIES

10/2017 – 05/2019 Representative of Junior Faculty, Department of Economics, LMU Munich
 Program Coordinator Workshop International Economics, Göttingen, 2018
 Junior Faculty Retreat, LMU Munich, 2018

Third-party funds UniCredit Foundation Modigliani Research Grant, 2021-2022
 Connex - Economic Sciences Network Promotion, 2020, Dr. Hans Riegel Stiftung (with Miriam Kohl and Philipp M. Richter)
 Collaborative Research Center Transregio 190 “Rationality and Competition”, 2016, LMU, financed by German Science Foundation.
 Graduate College „GRK 1928 - Microeconomic Determinants of Labor Productivity“, 2013, LMU, financed by German Science Foundation.

AWARDS, HONORS, AND MEMBERSHIPS

04/2017 – 05/2019 Member of CRC/TR 190, German Science Foundation

12/2015 Best Paper Prize for Young Economists
 Warsaw International Economic Meeting 2015
 Paper: The Role of Financial Intermediation in International Trade

11/2012 Alumni Award, Second Best Master Degree Economics, Summer 2012

10/2010 Alumni Award, Best Bachelor Degree Economics, Summer 2010

10/2012 – 12/2015 Member of CRC/TR15, German Science Foundation

10/2010 – 09/2012 Member ECONnect program, LMU Munich, Department of Economics

CONFERENCES AND WORKSHOP PRESENTATIONS

2020 Workshop International Economics, Göttingen

2019 FIW-Research Conference International Economics, Vienna
 Research Seminar in Economics, Passau
 Institutions, Trade and Economic Development Workshop, Nottingham
 Annual Congress of the European Economic Association, Manchester
 Workshop International Economics, Göttingen

2018 Junior Faculty Retreat, LMU Munich, Ammersee
 CRC Rationality and Competition Retreat, Ohlstadt
 Annual Conference European Trade Study Group, Warsaw
 European Research Workshop in International Trade (ERWIT), St. Gallen
 Workshop International Economics, Göttingen

2017	<p>Junior Faculty Retreat, LMU Munich, Holzhausen CRC Rationality and Competition Retreat, Tutzing Annual Conference Verein für Socialpolitik, Vienna International Workshop, Center for Advanced Studies, LMU Munich Workshop International Economics, Göttingen Economic Geography & International Trade Research Meeting, Munich</p>
2016	<p>Annual Conference European Trade Study Group, Helsinki Annual Conference Verein für Socialpolitik, Augsburg International Economic Meeting, Warsaw Annual GEP Postgraduate Conference, Nottingham Workshop International Economics, Göttingen Economic Geography & International Trade Research Meeting, Frankfurt</p>
2015	<p>Midwest International Trade Meetings, Pennsylvania State University Annual Conference European Trade Study Group, Paris BGPE Research Workshop, Passau International Economic Meeting, Warsaw Workshop International Economics, Göttingen</p>
2014	<p>FIW-Research Conference International Economics, Vienna MGSE Colloquium, LMU Munich Annual Conference European Trade Study Group, Munich Workshop in Trade and Macroeconomics, Mainz Conference of the SFB/TR15, Mannheim Workshop International Economics, Göttingen</p>
2013	<p>SFB/TR15 Young Researchers Workshop, Munich</p>

TEACHING

Lectures	<p>International Economics (Bachelor, 2016) The Economics of European Integration (Master, 2019, 2020) International Trade (Master, 2020) Firms and Workers in International Markets (2020, Bachelor)</p>
Master Tutorials	<p>Managerial Economics 2 (2013, 2014, 2015, 2016) Frontiers in International Trade (2012, 2013) The Economics of European Integration (2019, 2020)</p>
Master Seminars	<p>Innovation and Product Quality in International Trade (2017)</p>
Bachelor Seminars	<p>Model European Union (2021) Credit Frictions, Financial Crises and International Trade (2018) Internationalization Strategies of Firms (2018) Heterogeneous Firms in International Trade (2017) Innovation and Product Quality in International Trade (2016) Export and Productivity (2012, 2015, 2017) New Trade Theory (2014)</p>

Bachelor Tutorials International Economics (2016, 2017, 2018, 2019)
 Firms and Workers in International Markets (2020)

WORK EXPERIENCE

08/2008 – 08/2012 Freelance Journalist, Münchner Merkur
07/2010 – 08/2010 Internship, UniCredit Bank AG, München, Economic Research
05/2010 – 06/2010 Internship, ifo Institute for Economics Research, Munich
08/2007 – 10/2007 Internship, MTU Friedrichshafen, Corporate Communications
09/2002 – 03/2007 Freelance Journalist, Südkurier, Überlingen

LANGUAGE AND IT SKILLS

Languages English: business fluent
 French: basic knowledge

IT skills very good knowledge: LaTeX, MATLAB and Dynare
 good knowledge: Stata and EViews

Updated May 2021