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## DR FLORIAN UNGER

Junior Professor for International Trade

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## MY PROFILE

### Research

- International trade and credit frictions
- Product quality and gravity models
- Corporate taxation and export behaviour

### Teaching

- International Economics at undergraduate and graduate level
- Micro- and Macroeconomics for interdisciplinary study programs
- Supervision of Seminar papers and Bachelor's Theses

## CURRICULUM VITAE

### ACADEMIC POSITIONS

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06/2019 – present	Junior Professor for International Trade, University of Göttingen
01/2019 – present	CESifo Research Network Affiliate
05/2016 – 05/2019	Assistant Professor, Chair of International Trade and Trade Policy Prof. Dr. Carsten Eckel, LMU Munich

### EDUCATION

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10/2012 – 04/2016	Ph.D. in Economics (Dr. oec. publ.), LMU Munich Grade: <i>summa cum laude</i> , Thesis title: Essays on Credit Frictions and Firm Heterogeneity in International Trade Committee: Carsten Eckel, Gabriel Felbermayr, Monika Schnitzer
10/2010 – 06/2012	Master of Science (M.Sc.) in Economics, LMU Munich
08/2009 – 01/2010	Visiting student, University of Copenhagen
04/2007 – 04/2010	Bachelor of Arts (B.A.) in Economics, LMU Munich
09/2003 – 06/2006	Abitur, Überlingen

### RESEARCH

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Publications	Credit Frictions, Selection into External Finance and Gains from Trade, <i>CESifo Working Paper No. 7641</i> , CESifo Group Munich, 05/2019, <i>accepted for publication in Canadian Journal of Economics</i> .  Effective Tax Rates, Endogenous Mark-ups and Heterogeneous Firms, (with Michael Irlacher), <i>Economics Letters</i> 173, 2018: 51-54.  Capital Market Imperfections and Trade Liberalization in General Equilibrium, (with Michael Irlacher), <i>Journal of Economic Behavior &amp; Organization</i> 145, 2018: 402-423.
Working Papers	Corporate Taxes and Multi-Product Exporters: Theory and Evidence from Trade Dynamics (with Lisandra Flach and Michael Irlacher), <i>Cege Discussion Papers No. 380</i> , University of Göttingen, 10/2019, <i>revise and resubmit at Journal of International Economics</i> .  Quality and Gravity in International Trade, (with Lisandra Flach), <i>CEPR Discussion Papers No. DP12602</i> , 01/2018, <i>revise and resubmit at Journal of International Economics</i> .  Credit Constraints, Endogenous Innovations, and Price Setting in International Trade, (with Carsten Eckel), <i>CEPR Discussion Papers No. DP11727</i> , 12/2016, <i>revise and resubmit at International Economic Review</i> .

Refereeing                      Economic Inquiry, Economic Modelling, European Economic Review, International Economics, Journal of Economic Behavior & Organization, Review of World Economics, The Scandinavian Journal of Economics

## **OTHER SCIENTIFIC ACTIVITIES**

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10/2017 – 05/2019              Representative of Junior Faculty, Department of Economics, LMU Munich

Program Coordinator          Workshop International Economics, Göttingen, 2018  
Junior Faculty Retreat, LMU Munich, 2018

Third-party funds              Connex - Economic Sciences Network Promotion, 2020, Dr. Hans Riegel Stiftung (with Miriam Kohl and Philipp M. Richter)

   Collaborative Research Center Transregio 190 "Rationality and Competition", 2016, LMU, financed by German Science Foundation.

   Graduate College „GRK 1928 - Microeconomic Determinants of Labor Productivity“, 2013, LMU, financed by German Science Foundation.

## **AWARDS, HONORS, AND MEMBERSHIPS**

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04/2017 – 05/2019              Member of CRC/TR 190, German Science Foundation

12/2015                              Best Paper Prize for Young Economists  
Warsaw International Economic Meeting 2015  
Paper: The Role of Financial Intermediation in International Trade

11/2012                              Alumni Award, Second Best Master Degree Economics, Summer 2012

10/2010                              Alumni Award, Best Bachelor Degree Economics, Summer 2010

10/2012 – 12/2015              Member of CRC/TR15, German Science Foundation

10/2010 – 09/2012              Member ECONnect program, LMU Munich, Department of Economics

## **CONFERENCES AND WORKSHOP PRESENTATIONS**

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2020                                  Workshop International Economics, Göttingen

2019                                  FIW-Research Conference International Economics, Vienna  
Research Seminar in Economics, Passau  
Institutions, Trade and Economic Development Workshop, Nottingham  
Annual Congress of the European Economic Association, Manchester  
Workshop International Economics, Göttingen

2018                                  Junior Faculty Retreat, LMU Munich, Ammersee  
CRC Rationality and Competition Retreat, Ohlstadt  
Annual Conference European Trade Study Group, Warsaw  
European Research Workshop in International Trade (ERWIT), St. Gallen  
Workshop International Economics, Göttingen

2017	<p>Junior Faculty Retreat, LMU Munich, Holzhausen          CRC Rationality and Competition Retreat, Tutzing          Annual Conference Verein für Socialpolitik, Vienna          International Workshop, Center for Advanced Studies, LMU Munich          Workshop International Economics, Göttingen          Economic Geography &amp; International Trade Research Meeting, Munich</p>
2016	<p>Annual Conference European Trade Study Group, Helsinki          Annual Conference Verein für Socialpolitik, Augsburg          International Economic Meeting, Warsaw          Annual GEP Postgraduate Conference, Nottingham          Workshop International Economics, Göttingen          Economic Geography &amp; International Trade Research Meeting, Frankfurt</p>
2015	<p>Midwest International Trade Meetings, Pennsylvania State University          Annual Conference European Trade Study Group, Paris          BGPE Research Workshop, Passau          International Economic Meeting, Warsaw          Workshop International Economics, Göttingen</p>
2014	<p>FIW-Research Conference International Economics, Vienna          MGSE Colloquium, LMU Munich          Annual Conference European Trade Study Group, Munich          Workshop in Trade and Macroeconomics, Mainz          Conference of the SFB/TR15, Mannheim          Workshop International Economics, Göttingen</p>
2013	<p>SFB/TR15 Young Researchers Workshop, Munich</p>

## TEACHING

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Lectures	<p>International Economics (Bachelor, 2016)          The Economics of European Integration (Master, 2019)          International Trade (Master, 2020)          Firms and Workers in International Markets (2020, Bachelor)</p>
Master Tutorials	<p>Managerial Economics 2 (2013, 2014, 2015, 2016)          Frontiers in International Trade (2012, 2013)          Economics of European Integration (2019)</p>
Master Seminars	<p>Innovation and Product Quality in International Trade (2017)</p>
Bachelor Seminars	<p>Credit Frictions, Financial Crises and International Trade (2018)          Internationalization Strategies of Firms (2018)          Heterogeneous Firms in International Trade (2017)          Innovation and Product Quality in International Trade (2016)          Export and Productivity (2012, 2015, 2017)          New Trade Theory (2014)</p>
Bachelor Tutorials	<p>International Economics (2016, 2017, 2018, 2019)          Firms and Workers in International Markets (2020)          Macroeconomics I (2011), Microeconomics I (2008, 2009)</p>

## WORK EXPERIENCE

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- 08/2008 – 08/2012    Freelance Journalist, Münchner Merkur
- 07/2010 – 08/2010    Internship, UniCredit Bank AG, München, Economic Research
- 05/2010 – 06/2010    Internship, ifo Institute for Economics Research, Munich
- 08/2007 – 10/2007    Internship, MTU Friedrichshafen, Corporate Communications
- 09/2002 – 03/2007    Freelance Journalist, Südkurier, Überlingen

## LANGUAGE AND IT SKILLS

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- Languages            English: business fluent  
                          French: basic knowledge
- IT skills                very good knowledge: LaTeX, MATLAB and Dynare  
                          good knowledge: Stata and EViews

Updated October 2020